comprising the steps of:

generating a temperature process value using temperature sensing circuitry;

establishing a temperature setpoint using setpoint determining circuitry;

generating an airflow setpoint in response to said temperature process value and said temperature setpoint using airflow signal circuitry;

operating said variable air volume terminal in a warm-up mode of operation;

generating a flow process value in response to a predetermined set of flow sensing inputs using flow sensing circuitry; and

generating a damper motor operation signal using damper control circuitry to control the damper motor in response to said flow process value and said airflow setpoint, said damper motor operation signal generating step further comprising the step of implementing a set of fuzzy logic rule-based instructions in generating said damper motor operating signal.

## REMARKS

Applicants appreciate the time taken by the Examiner to review Applicants' present Application. This application has been carefully reviewed in light of the Official Action mailed January 31, 2001. Applicants respectfully request continued examination, reconsideration and favorable action in this case.